



**Burford Capital (UK) Limited**  
**Commercial Litigation Underwriter with Business Development**  
**Focus**  
**Title Commensurate with Experience**  
**DACH region**

Burford Capital is the leading global finance and asset management firm focused on law. Its businesses include [litigation finance](#) and [risk management](#), [asset recovery](#) and a wide range of legal finance and advisory activities. Burford is publicly traded on the New York Stock Exchange (NYSE: BUR) and the London Stock Exchange (LSE: BUR), and it works with law firms and clients around the world from its principal offices in New York, London, Chicago, Washington, Singapore and Sydney.

Burford has created a hybrid position that will focus on the origination and underwriting of new opportunities in German-speaking Europe (*DACH*), including analyzing the risk profile of cases Burford considers for financing and providing oversight on cases in which Burford has invested. The candidate will also be responsible for interacting with corporate executives, finance professionals, lawyers and other influencers in the DACH region to build relationships and identify cases, portfolios of cases and other opportunities in which Burford may be willing to provide financing solutions. The candidate must have the ability to quickly evaluate the merits of claims, assess and price risks associated with the litigation, evaluate litigation budgets, and negotiate financing deals from start to finish. This position will involve close liaison with law firms, in-house counsel, and corporate representatives, as well as Burford's global underwriting team.

The role will report to a senior member of Burford's underwriting team and be based in the DACH region.

[www.burfordcapital.com](http://www.burfordcapital.com)

## COMPANY OVERVIEW

Burford Capital is the largest and most experienced provider of commercial finance to the legal sector in the world, with a core expertise in identifying and optimizing the value of legal assets for companies and law firms. Since its founding in 2009, Burford has worked with hundreds of law firms and corporations, including 93 of the AmLaw 100 and 89 of the Global 100 largest law firms. Our team has grown from five people at the end of 2009 to over 130 people today, including some 60 lawyers.

Burford possesses the resources and expertise of a large company but retains the flexibility and creativity of a startup. Team members are smart, ambitious, collaborative, curious and confident. Everyone rolls up their sleeves to perform and engage collectively for the overall success of the business. Burford values rigorous thinking, clear communication and efficient execution.

Burford pays base salaries consistent with the financial services industry and favours incentive compensation to reward performance. Burford Capital is committed to increasing diversity and maintaining an inclusive workplace culture. We welcome applications from all qualified candidates regardless of their ethnicity, race, gender, religious beliefs, sexual orientation, age, marital status, whether or not they have a disability.

## **POSITION REQUIREMENTS**

### ***Primary Responsibilities***

- Evaluate the merits and economics of cases based in the DACH region and Europe, or involving proceedings in those jurisdictions, and present those matters for approval by Burford's Commitments Committee.
- Originate opportunities for investment in the DACH region.
- Support Burford's business development and marketing efforts in the DACH region.
- Assist in managing cases in Burford's investment portfolio deemed appropriate from time to time by the Managing Director of Commercial Underwriting.

## **SKILLS DESIRED**

### ***Qualifications & Experience***

- At least 6 years of wide-ranging commercial and/or competition litigation experience from a first-rate law firm in Germany, which also may include relevant in-house litigation experience.
- Relevant working experience in a common law jurisdiction or any U.S. jurisdiction.
- Native fluency in German and fluency in English.

### ***Core Competencies & Skills / Personal Attributes & Fit***

- A thoughtful litigator with an intuitive sense of the merit, value and risks of litigation.
- A team player who can work collegially with all members of the underwriting and business development teams across Burford's global offices.
- A good communicator and out-going, capable of participating in panels, conferences, and other client-facing business development opportunities on behalf of Burford.
- Ambitious and ready to work in a fast-paced environment where both legal skills and financial acumen are vital.

### ***Other Requirements***

- Some amount of travel (<10%) will be required.
- The flexibility to work from home or virtually.

## **SUMMARY**

The Commercial Underwriting team is the heart of Burford's business model, which also depends on the ability of underwriters to originate new matters. The latter requires the ability of underwriters to identify qualified opportunities and building and managing relationships with prospective and existing clients. Thus, this position requires a unique blend of strong relationship management and business development skills combined with a collaborative and team focused professional outlook. As a member of the underwriting team, this role stands on the front line in analyzing, pricing and negotiating Burford's investments in litigation, including by actively monitoring cases post-investment, providing strategic support to counsel from the start of a case through its resolution and serving as the face of Burford to the market, both through their counsel relationships and through

formal business development activities such as panels and publications. This position provides a unique opportunity to apply your litigation skills and experience in the finance sector, and in doing so, participate in the exciting, market-disruptive growth of litigation finance.