



**Burford Capital (UK) Limited**  
**Corporate Counsel**  
**London, United Kingdom**

Burford Capital is the leading global finance and asset management firm focused on law. Its businesses include litigation finance and risk management, asset recovery and a wide range of legal finance and advisory activities. Burford is publicly traded on the New York Stock Exchange (NYSE: BUR) and the London Stock Exchange (LSE: BUR), and it works with companies and law firms around the world from its principal offices in New York, London, Chicago, Washington, Singapore and Sydney.

The Firm is undertaking a recruitment process for a Corporate Counsel for Burford's international business, based in London. The successful candidate will manage litigation finance and other corporate and commercial transactions in the UK, Continental Europe, the Middle East and Australasia, as well as an array of related legal matters.

This is an opportunity for a highly capable transactional lawyer to build a broad role in a fast-growing industry at the cutting edge of law and finance. The successful candidate will join Burford's growing global Legal & Compliance Team, which spans offices in New York and Chicago in addition to London, and work hand-in-hand with our underwriting, business development, finance and operations teams across the Firm.

The role will report to the Firm's Deputy General Counsel in New York and be based in our London office.

[www.burfordcapital.com](http://www.burfordcapital.com)

## **COMPANY OVERVIEW**

Burford Capital is the largest and most experienced provider of commercial finance to the legal sector in the world, with a core expertise in identifying and optimizing the value of legal assets for companies and law firms. Since its founding in 2009, Burford has worked with hundreds of law firms and corporations, including 93 of the AmLaw 100 and 89 of the Global 100 largest law firms. Our team has grown from five people at the end of 2009 to over 150 people today, including more than 65 lawyers.

Burford possesses the resources and expertise of a large company while retaining the flexibility and creativity of a startup. Team members are smart, creative, collaborative, curious, and confident. Everyone rolls up their sleeves to perform and engage collectively for the

overall success of the business. Burford values rigorous thinking, clear communication, and efficient execution.

Burford pays base salaries consistent with the financial services industry and favours incentive compensation to reward performance. Burford provides private medical insurance as well as a matched private pensions programme. The Firm is committed to increasing diversity and maintaining an inclusive workplace culture. We welcome applications from all qualified candidates regardless of their ethnicity, race, gender, religious beliefs, sexual orientation, age, marital status, whether or not they have a disability.

## **POSITION REQUIREMENTS**

### ***Litigation Finance Transactions***

- Managing and closing international litigation finance transactions, including drafting and negotiating term sheets; capital provision, claims/award aggregation, assignment and purchase agreements, security and intercreditor agreements; nondisclosure agreements; powers of attorney; escrow agreements and various ancillary transaction documents.
- Working closely with Burford's underwriting, tax and finance teams – and, more often than not, clients – effectively to structure, navigate, negotiate and progress transactions to successful conclusion, while minimising legal and operational risks and building strong client relationships.
- Spotting tax and other structuring issues and managing legal ethics requirements related to Burford's business together with Compliance and Finance colleagues.
- With virtually all transactions entailing a large cross-border element, effectively and innovatively tailoring investments to local law nuances, with local counsel guidance as needed.

### ***Other Corporate Transactions***

- Working on various corporate transactions arising in the course of Burford's rapidly evolving international business, including with local counsel as appropriate.
- Other transactions the Corporate Counsel may work on include joint ventures, participations and other co-investment structures, capital raisings, mergers and acquisitions, minority investments and intra-group reorganizations.

### ***Corporate Governance and Other Legal Matters***

- Drafting agreements, resolutions, policies, procedures and other documents to implement and manage internal corporate structuring needs, cash management requirements and governance initiatives.
- Reviewing, preparing, negotiating and advising on NDAs and third party vendor contracts.
- Advising on third party disputes and providing support as needed on litigation matters in which Burford is a party.

- Assisting with the development and maintenance of form agreements, other knowledge management resources and internal guidelines.
- Working effectively with Burford's finance, tax, business development, marketing and other teams to facilitate their successful functioning.
- Analysing and managing any legal issues that may arise in the conduct of Burford's constantly developing business.

## **SKILLS DESIRED**

### ***Qualifications & Experience***

- Admission as a Solicitor in England & Wales or in another jurisdiction of significance and relevance.
- 4-6 years of corporate legal experience, including at least 4 years at a major law firm.
- Top academic credentials with demonstrated career progression.
- Strong background in cross-border finance and secured transactions. Additional or alternative corporate experience, such as bankruptcy or Private or Public M&A, will also be useful or may be considered as an alternative.
- Foreign languages are not essential but are likely to be useful.

### ***Core Competencies & Skills / Personal Attributes & Fit***

- Superior writing and analytical ability.
- Excellent interpersonal/people skills, including the ability to build relationships with highly sophisticated internal clients and to interact effectively at all levels of the organization.
- Judgment and self-confidence, but also humility, open-mindedness, respect for others (regardless of position), and enthusiasm for working as a team member.
- Excellent problem-solving, organizational and communication skills – necessary to negotiate and interface with a myriad of internal and external contacts.
- Highly organized, with committed work ethic and strong attention to detail; able to work independently and prioritize and manage multiple projects and deadlines simultaneously.
- Enterprising, highly intelligent, creative and proactive, and willing and eager to learn.

## SUMMARY

The Corporate Counsel will be a valued member of our global Legal & Compliance Team and will play an important role collaborating with our underwriters and investment leadership on documenting and closing our investments and advising them and our other teams on various matters of importance to Burford's international business. The person in this position will get to work with Burford team members from our offices across the globe, including in particular in Continental Europe, Singapore and Sydney. It is imperative that this individual have a creative business mindset, excellent professional judgment, flexibility and close attention to detail regarding documentation, as well as the ability to prioritize and multi-task in our fast-paced environment. Detailed familiarisation with, and operation under, local legal regimes will be a regular occurrence.

This position is an active lawyering role. Although there will be instances of supervising outside counsel, in the main the job is hands-on legal work. The Corporate Counsel will be low-ego, focused on results and teamwork and able to drive projects independently to completion. He/she will possess the gravitas, credentials, financial acumen, and experience quickly to understand the economic and legal dynamics of our transactions, faithfully document and negotiate them, and counsel a sophisticated group of internal clients on the unique issues they present. As Burford continues to grow and expand into new complex business areas and additional geographies, this is a great opportunity for a skilled corporate transactional lawyer who enjoys novel challenges to operate at the unique intersection of finance and law.